

# Senior Product Manager

## About Alcatraz AI:

We're an award-winning, Series A startup, backed by Silicon Valley VCs, as well as some of the largest security companies in the world. We are disrupting the \$70B access control industry through facial authentication and artificial intelligence. Our product is a frictionless and secure physical access control platform built with our proprietary full-stack software and hardware that integrates into the existing security infrastructure in corporations. Enterprises choose us to modernize their infrastructure and deliver a touchless and secure solution for their employees.

We are seeking a very talented, driven, and knowledgeable **Senior Product Manager** with AI experience in Sofia who will help drive our next-generation products and platform from ideation to scale deployment.

## Key Responsibilities:

- Co-lead the execution of our product roadmap from inception to delivery
- Lead internal/external discoveries to ensure we develop the right solutions at the right moment
- Write Product Requirement Docs (PRDs) and Market Requirements Docs (MRDs)
- The candidate will thoroughly investigate product requirements by a combination of:
  - internal and external market/competition research
  - interviewing customers and partners
  - working with fellow PMs, Engineering, and other team members
- Give concise, timely, and informed direction to Engineering
- Collaborate and effectively communicate with other stakeholders in the company, such as engineering, UX, project management, QA
- Effective communication with leadership

## Qualifications:

### Must Haves:

- 5+ years of Product Management experience
- Experience building AI products from scratch
- Strong understanding of the Product life cycle and ability to execute toward business objectives
- A continuous learning mindset
- Must be a self-starter
- Experience working within startups and/or scaleups
- Must be an effective and detailed-oriented communicator, able to connect the dots both with software and hardware stakeholders

### Nice to Have:

- Experience within the physical security space, ideally with knowledge of biometrics, authentication, computer vision and machine learning technologies
- Experience working closely with HW Product Management to ensure the individual components of our combined solutions integrate seamlessly into one product
- Experience with Cloud and on-premise backends
- Understanding of and experience with physical access control, current working knowledge of competition, and substitute solutions on the market or emerging

### What We Offer:

A pivotal role with the autonomy to introduce innovative ideas, propose novel approaches, and drive meaningful change.

A high-profile startup environment with significant market momentum and substantial growth potential.

A collaborative and creative work culture that values innovation and excellence.